

DPM - Discretionary Portfolio Management

“ *Discretionary portfolio management (DPM) is an integral part of FARAD I.M. core service proposal. FARAD I.M. has an extensive experience to act as investment manager and directly manage portfolios based on the client risk profile by relying on a sustainable investment process.* ”

Our **multidisciplinary team of experts** is there to support your business with discretionary portfolio management solutions. Discretionary investment management is a form of professional investment management in which investment decisions are made on behalf of clients at the portfolio manager’s discretion.

We are flexible. Customers may keep the assets in their own trusted bank, or rely on the 20+ custodian banks in Europe, with which FARAD I.M. has developed partnerships.

In addition, the discretionary portfolio management service can be delivered both for **unit-linked insurance policies** and for **direct accounts**.

FARAD I.M. have been working for years with 15+ leading European insurance companies for the management of Dedicated Internal Funds and for Collective Internal Funds

INVESTMENT PROCESS

The **investment process** developed by FARAD I.M. aims to generate **over performance** versus relative benchmark through a top-of-the-line approach. This service points to seizing the best investment strategy opportunities presented on the global financial market. Thanks to the management team and to the development of an internal database, the FARAD I.M. team provide: **high flexibility** in investment management and **prompt reactivity** to the macro-economic changes.

The management of the client’s assets is entrusted to FARAD I.M., who has a **dedicated team** of professionals who continuously monitor financial markets, build market and thematic views and manage **portfolios**. Portfolios are managed and rebalanced according to new market’s environment, market trends, macro-economic data, financial projections and the risk profile of the client.

GREENETHICA SUSTAINABLE SCORING SYSTEM

A major added value to the **investment process** is our unique scoring system called the **GreenEthica Sustainable Scoring System (GSSS)**. GSSS is a unique tool developed by FARAD I.M. that gives the exposure of any security, fund or portfolio to ESG criteria and their alignment to the Sustainable Development Goals defined by the United Nations. This system is also used as part of our asset allocation and assets selection process. FARAD I.M. analyses each assets on the basis of internal sustainability grids to devour assets more exposed to the desired factor.



DATABASE

Creation of a large proprietary database, diversified in terms of asset type, investment strategy and share class.



PARAMETERS

Definition of quantitative parameters for the analysis of markets and assets.



OPTIMIZATION

Selection of investment strategies that allow to identify the customer’s profile, objectives and risk expectations in the most suitable way.



DAY-TO-DAY MANAGEMENT

Parameter optimization and back-testing.



ANALYSIS AND REPORTING

Standard or tailored reporting based on GreenEthica GSSS





WHY CHOOSE FARAD I.M.



Prompt and flexible internal decision making process



Sustainable investment process based on GSSS



Experience in implementing investment in compliance with UCITS regulations and insurance compliance rules



Management of alternative strategies inside RAIF vehicles



Automated pre-trade, compliance checks.



Automated and secure order execution with swift system and secure email.



Consolidate relationship with custodian bank for placement and reconciliation purposes.



Free dedicated sustainable reporting of your portfolio included in the service.

TARGET CLIENTS

Banks	Family offices	High net worth individuals
Insurance companies	Pension funds	Asset managers

Asset Management Value Chain



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